

A NOTE TO INSTRUCTORS

Thank you for contributing your time to the Future Entrepreneurs program! Programs like this one would not be available without the support of business volunteers like yourself. We appreciate your time and expertise.

Each lesson in this manual contains the following components:
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- **Possible Discussion Questions:** Because we would like class sessions to focus on discussion rather than lecture, we've started each lesson with a page of questions to get the class going.
- **Discussion Topics:** In each lesson the guest instructor will focus on a different topic. We hope you can use the discussion questions and topical descriptions to guide students through the issues that relate to starting and running an entrepreneurial business. Because you undoubtedly will have more professional expertise in these areas than do the program developers, please do not feel that you need to strictly adhere to these guidelines. We provide them as a suggested option by which you may organize your class, but if you have a more effective way to present the information, we encourage you to do so. However, do try to stick to the general subject matter that is designated for your class period to avoid too much information overlap between class sessions.
- **Possible Follow-up to Guest Presentation – Basis for Further Discussion:** Some lessons have suggested topics for further discussion with the students. If you finish the material outlined in the Discussion Topics, feel free to go on to the subsequent activities.
- **Activities:** Later in the lesson, students will complete activities that relate to your presentation. Flip through these pages so you have an idea of what they will be doing in the following days.
- **Student Readings:** These have been included so that students become aware that age does not limit entrepreneurial potential. Some of the young entrepreneurs' accomplishments are quite impressive! Read and enjoy.
- **Mentor Activities:** References to relevant lesson activities, suggestions for further discussion, and assignments for completing sections of the business plan template guide volunteer mentors as they help students to develop their business plans.