



COUNCIL FOR  
ENTREPRENEURIAL  
DEVELOPMENT

# ***CED - Igniting Entrepreneurial Success Through Know-How and Networks***

**Not a CED Member? Join Today!**

Phone: (919) 549-7500 • Fax: (919) 549-7405  
[www.cednc.org](http://www.cednc.org)

## **Who is CED?**

The Council for Entrepreneurial Development (CED) is a private, non-profit organization founded in 1984 to identify, enable and promote high-growth, high-impact companies and accelerate the region's entrepreneurial culture. Headquartered in the Research Triangle Park, CED is the oldest **and largest entrepreneurial support organization** in the nation with more than 5,000 active members representing over 1,100 companies. CED provides know-how, networking, mentoring and capital formation resources to new and existing high-growth entrepreneurs through annual conferences, programs and web-based resources. CED has helped entrepreneurs, investors, service partners, researchers and public policy makers in diverse emerging industries and at all stages of development – from high-tech, production-based organizations to service companies, from one-person start-ups to 1000-person businesses.



## **Why Join CED?**



### **Value-Added Networking**

Access CED's community of high-growth entrepreneurs, investors and service partners through value-added networking.

### **Knowledge and Know-how**

Gain first-hand knowledge and know-how on the latest deals, new companies, new people and products through CED's programs, workshops, and insider publications.

### **Discounts on "Best-in-Breed" Programs**

Take advantage of member-only events and discounts on nationally recognized programs and conferences.

### **Meet a Mentor**

CED can facilitate mentoring relationships by leveraging the outstanding business, technological and scientific talent of the region's entrepreneurial community. Schedule your personal consultation now (by appointment only).

### **Exposure**

CED publishes news about its members and provides numerous guest column opportunities. To submit news and events for consideration email [news@cednc.org](mailto:news@cednc.org)

### **Volunteer**

Give back to the entrepreneurial community through volunteer opportunities.

*CED is a 501(c) (3) tax-exempt non-profit organization that is supported by membership dues, program revenues and contributions from individuals, companies and foundations in order to fulfill its educational mission. All contributions are tax-deductible to the extent allowed by the law.*



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## What CED Members are Saying:

*"CED has been absolutely key to the success and growth of my company. iContact was able to raise \$5.3 million from investors after presenting at CED's Venture Conference in April 2007. I am proud to be involved with one of the largest, and best, entrepreneurial networks in the world."*

**-Ryan Allis, CEO**

*iContact Corporation, www.icontact.com*

*"CED has been the single most valuable organization I have ever joined. The networking events and conferences have not only been educational, but offered an exceptional platform to introduce our services to the entrepreneurial community. 60% of Full Scale Solutions growth can be directly attributed to the relationships obtained through the CED network."*

**-Claire Cormier, Founder/President**

*Full Scale Solutions, Inc*

*www.fullscalesolutions.com*

*"CED has introduced me to a network of people I wouldn't have had access to otherwise, locally and nationally. At business-critical junctures when I've had questions at different stages of my business, I have been able to reach out and have constructive conversations with other entrepreneurs through CED."*

**-Jeannette King, SpecialtySoft**

*www.specialtysoft.com*

## CED Membership Rates:

	<u>12-Month Rate</u>
<b>Entrepreneurs</b> (Less than 15 Employees)	<b>\$195</b>
<b>Entrepreneurs</b> (15 or more Employees)	<b>\$450</b>
<b>Professional</b>	<b>\$1,000</b>
<b>Grantor</b>	<b>\$1,500</b>
<b>Annual Supporters</b>	<b>\$3,000</b>
<b>Student</b>	<b>\$35</b>
<b>Individual</b>	<b>\$195</b>

## CED Conferences & Programs:

**CED's 18TH ANNUAL Biotech 2009 CONFERENCE** Fusing Science, Technology & Industry Leadership  
February 16-17, Raleigh Convention Center, NC

This two-day conference includes world-class speakers, a variety of panels on industry topics and trends, and networking with life science leaders.

**CED's 26TH ANNUAL Venture 2009 CONFERENCE** Where Great Minds Meet Smart Money  
April 22-23, Pinehurst Resort, NC

As the nation's longest running financing event, CED's Venture conference showcases the region's most promising companies to an audience of top tier investors and entrepreneurial leaders.

**CED's 3RD ANNUAL Medtech 2009 CONFERENCE** Advancing Medical Technologies  
May 14, Fuqua School of Business, NC

CED's Medtech 2009 explores the entire spectrum of the medical technology space, bringing expert speakers and panelists from across the nation to address a range of industry opportunities and issues.

### FastTrac® TechVenture™



A ten-session comprehensive business training program that addresses the needs of start-up entrepreneurs refining and writing their business plans and seeking to grow sustainable high-impact companies.

### Entrepreneurs Only Workshop™

Lunchtime meetings that provide current and potential entrepreneurs with practical and applicable know-how about the start-up process.

### Biotech Forum

This bi-monthly forum explores industry topics and trends, features expert speakers and provides high quality networking with biotech entrepreneurs, industry executives, research leaders and service providers.

### Medtech Forum

Learn, partner and network with the most promising advanced medical technology leaders, including medtech entrepreneurs, industry professionals, researchers and service providers.

*For a full list of programs or to learn more, visit [www.cednc.org](http://www.cednc.org)*